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Effect of Infrastructure Development on Domestic Private Investment and Foreign Direct Investment in Kenya

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Abstract:

Kenya has prioritized infrastructure development since its independence. This is evidenced in the seasonal paper number 10 of 1965, various economic development policies of the 1970s, National development policies of the 1980s, Economic Recovery strategy for wealth and employment creation of 2003-2007, Current medium-term plans of 2008 to the present term, as well as the vision 2030. All these economic planning strategies aim to provide an excellent environment for infrastructure development in the country to facilitate industrialization and make Kenya an attractive market economy. The availability of quality infrastructure boosts economic productivity and the cost of production, improves the quality of life, raises the country's regional and global effectiveness, boosts domestic private investment (DPI), attracts foreign direct investment (FDI), and helps modernize the country. There is an evident effect of infrastructure development on DPI and FDI, as seen by the empirical literature. However, no study has analyzed whether the growth in infrastructure development is the reason for the structural change in FDI inflow and DPI development in Kenya. FDI and DPI in Kenya had a more or less uniform in trend from 1970 to 2006, to a significantly steeper upward trend from 2007 to 2021. This means that there is an observed structural change in both FDI and DPI. The study used a logistic regression model to explain the shift in the mean values from the low mean observed in 1970-2006 to a higher mean observed in 2007-2021, making this study different from any other study carried out on the subject. The first objective of the study was to analyze the effect of infrastructure development on FDI, while the second objective was to analyze the effect of infrastructure development on DPI in Kenya. Flexible accelerator theory on investment was the central theory of the study. The study used a logistic regression model to analyze the effect of infrastructure development on FDI and DPI in Kenya, using annual time series data from 1970 to 2021. From the results of the study, ICT infrastructure had a positive and significant effect on both FDI and DPI at a 5 per cent level of significance. Energy infrastructure had a positive and significant effect on FDI but for DPI, it had a positive and insignificant effect. Transport infrastructure, on the other hand, had a positive and significant effect on DPI, but it also had a positive and insignificant effect on FDI inflow in Kenya. GDP growth rate, inflation rate and exchange rate were used as the control variables in the study, and they were statistically insignificant for both FDI and DPI at a 5 per cent level of significance. Based on these findings, the government should prioritize ICT development since it has a ripple effect on the FDI inflow and DPI development. Investing in cyber security measures and cloud networking will give investors confidence in the security of their data and, hence, the urge to invest. Foreign investors prioritize energy generation capacity in the host country. Therefore, the government should prioritize expanding the energy supply to attract more investors. Domestic investors, on the other hand, rely on transport infrastructure. Therefore, the government should see how to reduce road congestion, port clearance bureaucracies, and freight charges to boost investment. The study concludes that infrastructural development is a prerequisite for both FDI inflow and DPI development in Kenya.

Keywords: Foreign direct investment, domestic private investment, infrastructure development

1. Introduction

1.1. Background of the Study

The overall framework of Kenya's wealth lies in the development of infrastructure. It entails a broad continuum of activities without which no significant activity can be carried out in the economy (Wekesa, Wawire & Koseimbei, 2017). The effect of infrastructure development is felt across nations globally. The development of transport, energy, and telecommunication networks directly affects any nation's investment and economic growth since all types of infrastructure are essential inputs in production. The availability of quality infrastructure boosts economic performance, lowers the cost of production, improves the quality of life, raises the country's global competitiveness, boosts domestic private investment (DPI), attracts foreign direct investment (FDI), and helps modernize the economic performance (Rehman, Abdul, Muhammad, Hassan, & Akram, 2011).

Low infrastructure development reflects the low industrialization of many African countries (Africa's Infrastructure, 2018). While access to energy reduces industrialization costs, the average per capita energy consumption in the SSA (exempt of South Africa) is 180 kilowatts per capita as of 2018, compared to 13,000 kilowatts per capita in America and 6,500 kilowatts per capita in Europe (Africa's Infrastructure, 2018). The ease of electricity accessibility in Brazil explains 21 percent of the structural transformation in Brazil between 1970 and 2006 (Steinbuks, 2022).

Telecommunication infrastructure significantly affects the industrial sector of any economy. Levendis and Lee (2013) studied the effect of telecommunication on investment and economic development. The studies confirmed that telecommunication infrastructure and investment development have a significant and positive relationship. Internet availability accounts significantly for the two percent higher economic growth in the SSA countries in the early 2000s (Lindlacher, 2022). Mobile internet accessibility closes the information asymmetry gap between the producers and the market in various economies, boosting trade and investment (Kassa, 2022).

Transport infrastructure boosts trade and attracts more investors. Quality transport infrastructure eases the transportation of both production inputs and finished products to the desired destinations (Smith, 1994). Nottenboom and Rodrigue (2013) expound that a quality transportation system is essential for better accessibility to markets, facilitating domestic private investment, additional foreign direct investments and reduced operational costs. Limao and Venables (2001) examined the relationship between infrastructure development, transportation costs, and trade. The study found that low quality of infrastructure leads to high transportation costs, resulting in reduced trade and the volume of investment.

Addis Ababa Action Agenda (2015) on funding for development equally acknowledged that investing in resilient and sustainable infrastructure, including energy, transport, Information and Communications Technologies (ICT), water, and sanitation, is a prerequisite for achieving most countries' goals. Reliable and quality infrastructure significantly attracts investors from other countries and facilitates domestic private investment (Wekesa et al., 2017).

As of 2021, the African countries had a wide infrastructure gap. Seychelles had 98.45 percent, while Somalia had 4.79 percent of infrastructure development. Kenya was ranked 18th at 26.52 percent (African Infrastructure Development Index [AIDI], 2023). AIDI factored water and sanitation, ICT, transport, and electricity to scale the infrastructure development in Africa. North African countries mainly dominated this scale at the forefront of infrastructure development, and a few were from South African nations (African Infrastructure Development Index, 2023).

The attractiveness of any country to hold foreign investors is determined by the level of its infrastructure development. Quality infrastructure lowers the business operational cost in the economy, attracting more FDI (Koseimbei et al., 2017). Better access to competent infrastructure services is an important determinant of the favorable investment conditions for foreign direct investors and a necessary engine for viable economic development (Stephane, 2021). Studies by Rehman et al. (2011), Asiedu (2002), Wekesa et al. (2017), Seetanah (2009), and Jaiblai and Shenai (2019) found that infrastructure development significantly contributes to the attractiveness of any SSA towards FDI inflow.

Foreign direct investment is a significant source of investment and a significant income-generating opportunity for developing economies. FDI inflows facilitate the development of financial markets, resource mobilization, and pro-poor economic growth (Njuguna & Nnadozie, 2022). The Addis Ababa Action Agenda 2015 on financing for change explains that FDI can make justifiable development, principally when projects are geared towards national and regional sustainable development policies. With FDI contributing positively to economic growth in most countries (Balioune-Lutz, 2004; Adams, 2009), most governments strive to improve the competence of their infrastructure development. The attractiveness of any country to hold foreign investors is influenced by comparative advantage in global production and domestic investment climate (Njuguna & Nnadozie, 2022). The attraction of foreign multinational companies is a certain way of boosting FDI inflow in a country (Wekesa et al., 2017).

Attracting and boosting DPI through infrastructure development is a vital goal of the Kenyan government since it is a prerequisite for modernization and economic development in Kenya (Nelson & Emase, 2018). No matter the globalization of the world, investment and development begin within an individual country (United Nations Monterrey Consensus, 2003). Mobilization of domestic resources to build the domestic infrastructure is a vital principle for domestic private investment (Ababio et al., 2022). Therefore, improved conditions for domestic private investment and FDI are necessary to build every economy (Ababio et al., 2022). Therefore, this study seeks to analyze the effect of energy, transport and ICT infrastructure on DPI and FDI in Kenya.

1.1.1. Infrastructure Development in Kenya

Since 2000, the budgetary allocation in the infrastructure sector has been increasing annually. Resource allocation in the sector rose from KES 88.6 billion during the financial year 2008/2009 to KES 161.9 billion during the financial year 2011/2012, then to KES 200.3 billion in 2014/2015, and then KES 368.5 billion during the financial year 2022/23, as evidenced from the reports from MTEFS (Republic of Kenya 2007b, 2010, 2013, 2022).

The availability of modernized interconnectivity of infrastructure is a crucial strength for attracting and maintaining most contemporary companies/industries. Infrastructure entails communications, ICT, roadways, water and sanitation, transportation, highways, and ports (Rehman et al., 2011). With five international airports, competent road transport and quality railway connections, a modern seaport at Mombasa, a liberalized energy sector, as well as digital telecommunication, Kenya continues to develop the infrastructure sector to lead in the East and Central Africa region (Kenya Investment Authority, 2022).

The principal benefits of the development of transportation networks are ease of accessibility and reduced costs of transportation. A liberal supply of transportation networks at an affordable cost to users is inferred to positively impact

firms' costs and efficiency (Seetana & Khadaroo, 2009). The transport system in Kenya has grown over the past two decades, with a standard gauge railway covering 592 kilometers from Mombasa to Naivasha and is prospected to cover another 369 kilometers to Malaba in the second face (Ministry of Transport, Infrastructure, Housing, Urban Development and Public Works, 2021).

Road transport sector has also grown to 161,452 kilometers as of 2021, with the Nairobi expressway being the most recent long-term project to be accomplished in 2022. The annual length of paved roads in kilometers in Kenya had an increasing trend from the year 1970 to the early 1990s, as seen in figure 1.

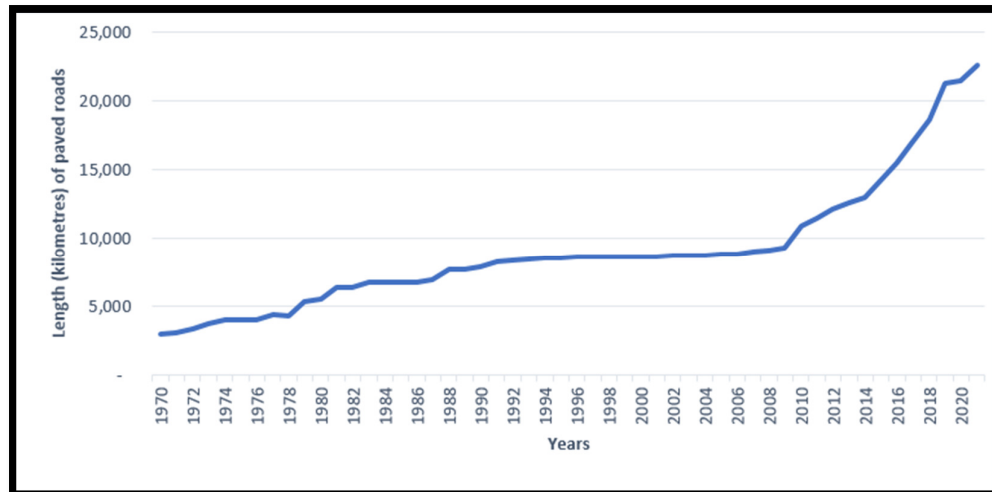


Figure 1: Length (Kilometers) of Paved Roads in Kenya, 1970 - 2021

Source of Data: Government of Kenya Statistical Abstract and CBK Annual Reports and Financial Statements

From 1992 to 2009, the trend of annual paved roads in Kenya increased by a minimal margin but later began to increase by a significant margin from the year 2010 to the year 2021. The devolution of infrastructure in the 2010 constitution had a direct influence on the development of paved roads in Kenya (Kingozi, 2022). Prioritizing the development of the paved roads began from the first Medium Term Plan (MTP) to the present MTP. While the first MTP laid more foundation on the paved road development in Kenya, the second MTP prioritized road infrastructure to attract more national and international business to the country (Mugambi, 2016). The third MTP continued with the pace of road development with the aim of easing domestic investment and attracting more investors in the country (Kingozi, 2022).

New ICT offers vast prospects for progress in most countries globally. Opportunities for economic development, enhancement of quality medical supply, better service delivery, remote education, and social relation improvements. Today's mobile phones have computer power comparable to yesterday's CPUs and run comparable purposes. Investment efficiency has been boosted by internet availability, reciprocating increased investments globally. Telephony connections, which include mobile cellular and fixed telephone connections in Kenya, have had a very low trend from the year 1970 to 2000 and an increasing trend from the year 2001 to the year 2021, as seen in figure 2.

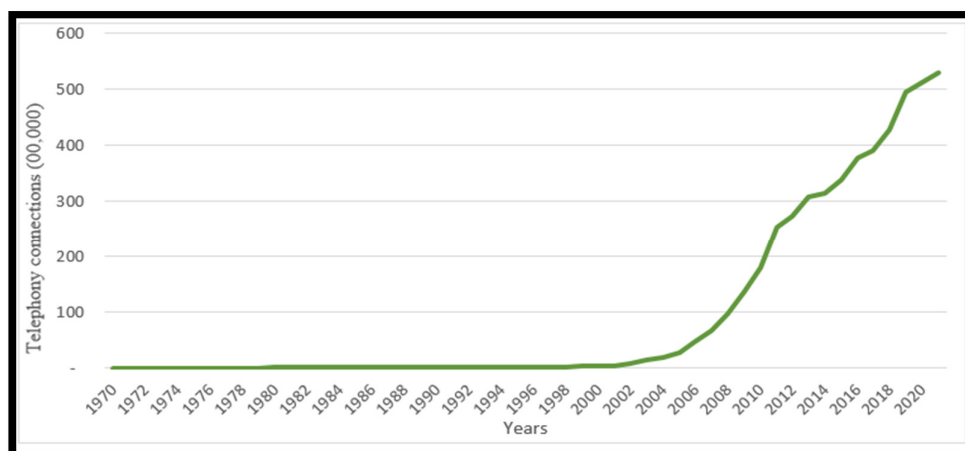


Figure 2: Trend in Telephony Connections in Kenya, 1970-2021

Source of Data: Government of Kenya Statistical Abstract and CBK Annual Reports and Financial Statements

Fortinet, the first commercial Internet Service Provider (ISP) in Kenya, became operational in the year 1995 and revolutionized the internet supply in the country from the low trend experienced between the 1970 and the year 2000 to

an increasing trend experienced between the year 2001 and the year 2021. The entry of more ISPs annually in the country by the early 2000s created more competition in the market, hence the increased telephony trend, as seen in figure 2. In the year 2000, there were about 313 thousand telephony connections in the country, with an estimated monthly growth of 300 new subscribers per month. The primary users of the Internet in this era were multinational corporations, international organizations, and Non-Governmental Organizations (Kenya Internet ICT, 2019). As of 2021, the telephony connection was at about 52.9 million connections, with an estimated monthly growth of 139 thousand subscribers per month.

Energy infrastructure investment is one of the main prerequisites for facilitating developing countries to attract more investors (Gakuo, 2015). An economy's electricity production and consumption are primary displays of its size and level of growth. Modern societies increasingly depend on reliable and secure electricity supplies to underpin domestic and foreign investment (United Nations [UN], 2020). The Kenyan electric power generation capacity in megawatts has had a relatively increasing trend from the year 1970 to the year 2021, as seen in figure 3.

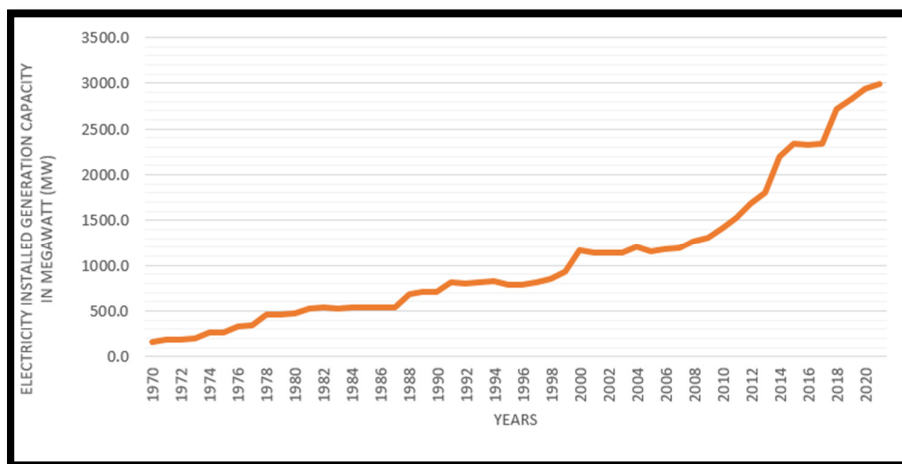


Figure 3: Electricity Installed Generation Capacity in Megawatt (MW), 1970 - 2021

Source of Data: Government of Kenya Statistical Abstract and CBK Annual Reports and Financial Statements

The predominant source of electricity in Kenya annually has been hydroelectric power and fossil fuels at 52 percent and 32.5 percent, respectively (Kingori, 2022). By 2022, the country's solar installation had reached 170 megawatts, with about 66 percent of the amount added to its grid in 2021 alone (Coffey, 2023). The collaboration of the Emerging Africa Infrastructure Fund (EAIF) and the Kenyan government in 2020 was the main reason for the solar energy expansion in 2021 (Coffey, 2023). Inter-country profitable and manufacturing solar inventors are expanding the country's clean energy transition to achieve the 2030 energy supply goal.

Despite the substantial role of infrastructure development in economic growth, Kenya still has signs of infrastructure inadequacy. Congested roads, an erratic power supply, an overloaded disposal system, and a long waiting list for the installation of telephone and power lines support this.

1.1.2. Trends in FDI

The magnitude of global FDI inflows has been on a higher record in the last two decades. The highest inflow of 3.13 trillion US dollars was recorded in 2007, while 2003 recorded the lowest inflow of 737.22 billion US dollars. As of 2020, the inflow decreased to 1.28 trillion US dollars from 1.7 trillion US dollars in 2019. The decrease was mainly attributed to the outbreak of the COVID-19 pandemic. In 2021, the global FDI inflow increased to 2.1 trillion US dollars since most economies started opening up from the pandemic.

The trend in FDI as against GDP has fluctuated globally in the last two decades, with 2007 recording the highest percentage of 5.3 percent and 2008 recording the lowest percentage of 1.1 percent. There is a decrease in the trend in 2020 from 1.9 percent in 2019 to 1.5 percent in 2020 mainly because of the global pandemic. The year 2021 had an increased proportion of FDI against GDP at 2.1 percent, while the percentage decreased in the year 2022 to 1.9 percent.

From 1970 to 1997, Kenya, Ethiopia, Uganda, and Tanzania had relatively the same trend of FDI inflow, as seen in figure 4.

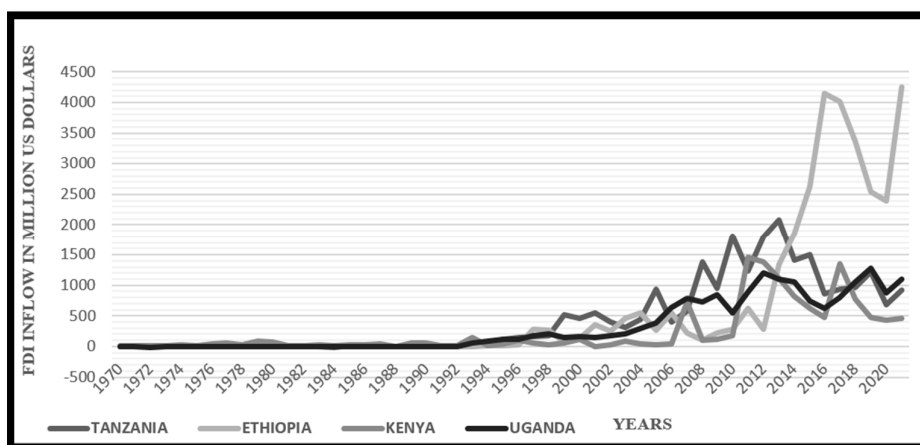


Figure 4: Foreign Direct Investment Inflow in Selected East African Countries, 1970-2021
Source of Data: World Bank, Online Database

From 2005 to 2013, Tanzania became the highest recipient of FDI, except in 2007 and 2011, where Uganda and Kenya were the highest recipients, respectively.

FDI inflow in Ethiopia increased from 2013 to 2016 and recorded its highest of 4.142 billion US dollars in 2016. From 2017 to 2020, the Ethiopian trend declined, but it was still the highest recipient compared to the other three countries. Ethiopia's dominance for several years has been facilitated by investment in the infrastructure sector, real estate, manufacturing, and renewable energy (UNCTAD, 2019). In 2020, there was a decline in the FDI inflow for all four countries from 2019, mainly because of the outbreak of the Covid-19 pandemic. However, there was a recovery in the FDI inflow for all the countries in the year 2021, where Kenya received 0.463 billion US dollars. Tanzania had 0.922 billion US dollars, while Uganda had 1.1 billion US dollars. Ethiopia dominated the market at 4.26 billion US dollars in the same year.

The trend of FDI inflows in Kenya has been relatively low and stable from 1970 to 2006, when it shot up in 2007, as seen in figure 5.

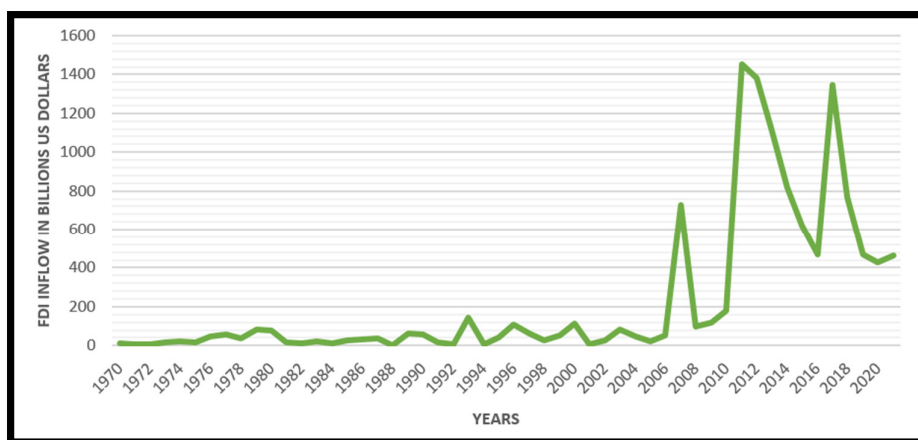


Figure 5: Trend in Foreign Direct Investment Inflow in Kenya, 1970 - 2021
Source of Data: World Bank, Online Database

FDI inflows declined significantly between 2007 and 2008 because of the worldwide financial crisis that led to high global fuel prices. FDI inflows steadily rose from 2009 to 2011, reaching the highest mark of 1.45 billion US dollars in 2011, then declined steadily until 2016. The decline in 2016 was mainly attributed to a low level of commodity prices, a problem that affected all commodities-dependent economies in Africa (UNCTAD, 2017). The net inflow rose sharply in 2017 to 1.35 billion US dollars, then declined to 0.426 billion US dollars by 2020 due to the global Covid-19 pandemic. There was a slight recovery in 2021 to 0.463 billion US dollars from 0.426 billion US dollars since the economy was steadily recovering from the pandemic.

Implementing the Economic Recovery strategy in 2002 facilitated Kenya's economic growth rate, having come from disappointing economic periods of the 1990s (Republic of Kenya, 2003). The reclamation policy was succeeded by Kenya Vision 2030 to spur economic growth by establishing a free-trade zone, terms of trade and business climate improvement, improving infrastructure networks, and commitment to attract FDI to boost industrialization in Kenya (Wekesa et al., 2017).

Therefore, the government prioritized the infrastructure sector to get the first runners-up in budgetary allocation after the education sector through the MTEF (the Republic of Kenya 2007b). From 1971 to 2006, the margin of deviation of

FDI inflow has been low, while from 2007 to 2020, the FDI inflow in Kenya has been deviating annually by a more significant margin. This can mainly be attributed to increased infrastructure development that has been evident in the country since the early 2000s (Wekesa et al., 2017).

1.1.3. Trend of Domestic Private Investment in Kenya

Kenya, Uganda, and Tanzania have had relatively similar trends characterizing the domestic private investment against GDP from the year 1990 to 2021, as seen in figure 6.

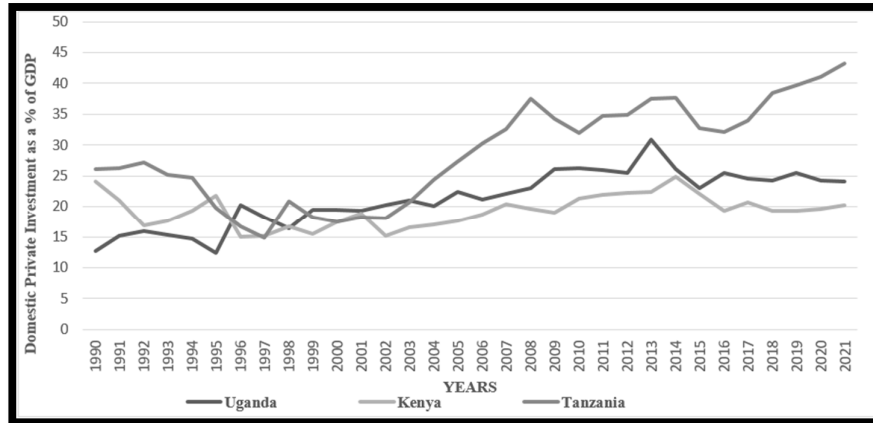


Figure 6: Trend in DPI as a Percentage of GDP in Kenya, Tanzania and Uganda, 1990-2021
Source of Data: World Bank, Online Database

While Tanzania dominated the trend from 1990 to 1995 and from 2003 to 2021, Uganda and Kenya had the same trend from 1996 to 2021, with Uganda being on top of Kenya with relatively the same margin annually. Tanzania's growth can be attributed to various government incentives to boost DPIs (Okafor, 2023). Prioritizing the development of infrastructure and political stability, as well as the development of services and tech sectors has become the main reason for the dominance of Tanzania in comparison to the three nations (Okafor, 2023).

From 1970 to 2005, DPI in Kenya had a low fluctuation annually, with 2005 recording the highest value of KShs 527 trillion, while 1973 recorded the lowest value of KShs 203 trillion, as seen in figure 7.

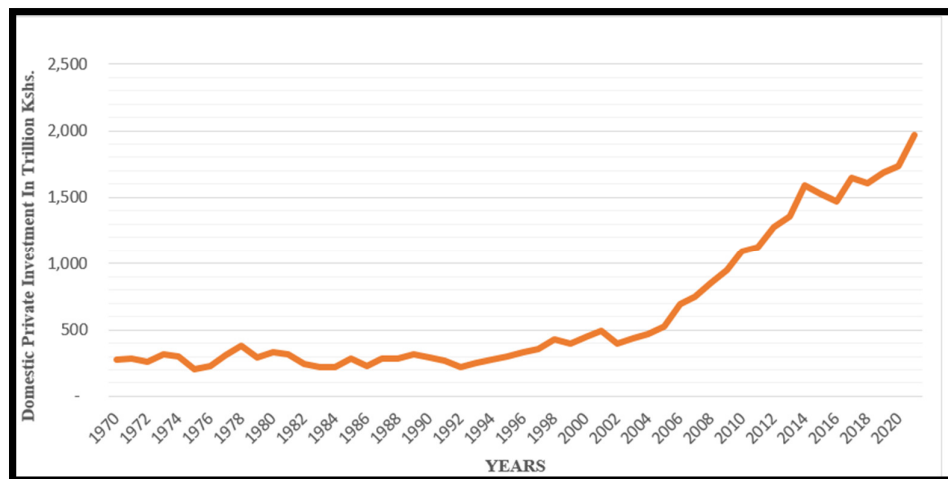


Figure 7: Trend in DPI in Kenya, 1970-2021
Source of Data: World Bank, Online Database

However, annual DPI values from 2006 to 2021 trended upward steadily, deviating significantly from the mean value between 1970 and 2005. DPI has been significantly increasing except in 2016 when it decreased to KSh. 1469 trillion, from Ksh 1594 in 2015. There was a slight decrease in 2018 when Kenya recorded KShs 1607 trillion from Ksh 1645 trillion in 2017. The Kenyan government came up with the Investment Climate Action Plan (ICAP) in 2004 to facilitate the operations of private investments in the country. The main purpose of the plans was to review insecurity, vindicate the authorization procedures and business organization, and, more importantly, improve infrastructure development in the country (Mmeri et al., 2023). Infrastructure development was a significant reason for the change in the DPI trend, as seen from 1970 to 2005, where the margin of deviation was minimal annually, and from 2006 to 2021, where the deviation was more significant (Mmeri et al., 2023).

1.2. Statement of the Problem

Kenya has prioritized infrastructure development in the last two decades. Resource allocation in the sector rose from KES 88.6 billion during the financial year 2008/09 to KES 161.9 billion during the financial year 2011/12, then to KES 200.3 billion in 2014/15, then KES 368.5 billion during the financial year 2022/23 as evidenced from Medium Term Expenditure Framework Sector (Republic of Kenya 2007b, 2010, 2013, 2022). Empirical studies have shown that reliable infrastructure lowers the operational cost of the business and enhances the investment climate, hence attracting both FDI and DPI in Kenya (Asiedu, 2002; Seetanah, 2009; Rehman et al., 2011; Wekesa et al., 2017; Jaiblai & Shenai, 2019).

However, no study has analyzed whether the growth in infrastructure development is the reason for the structural change in FDI inflow and DPI development in Kenya. Both FDI and DPI in Kenya had a more or less uniform in trend from 1970 to 2006, to a significantly steeper upward trend from 2007 to 2021. This means that there is an observed structural change in both FDI and DPI. The study used a logistic regression model to explain the shift in the mean values from the low mean observed in 1970-2006 to a higher mean observed in 2007-2021, making this study different from any other study carried out on the subject.

1.3. Research Questions

- What is the effect of infrastructure development on FDI in Kenya?
- What is the effect of infrastructure development on DPI in Kenya?

1.4. Objectives of the Study

The general objective is to determine the effect of infrastructure development on FDI and DPI in Kenya. The specific objectives are:

- To analyze the effect of infrastructure development on FDI in Kenya.
- To investigate the effect of infrastructure development on DPI in Kenya

1.5. Significance of the Study

This study will contribute to the fraternity of knowledge on DPI and FDI. It also shows where the country should put effort into attracting more economic investment. The study results are a source of required information for implementing national policies to help realize set investment goals.

1.6. Scope of the Study

The study was constrained from 1970 to 2021 since this is the period when Kenya experienced changes in the DPI and FDI inflow trend. During this period, Kenya implemented various investment policies to attract and boost more investment in Kenya. The study was only focused on Kenya.

2. Literature Review

2.1. Introduction

The chapter provides an overview of the theoretical literature and empirical literature reviewed by previous scholars on the study. Additionally, the section provides a research gap that needs to be filled by the study.

2.2. Theoretical Literature

The study has reviewed various theories to explain the effect of infrastructure development on DPI and FDI in Kenya. These theories include the flexible accelerator theory on investment, which is the central theory of the study, the Eclectic Paradigm, Tobin's q and the neoclassical theory. The theories are discussed below.

2.2.1. Eclectic Paradigm

Eclectic Paradigm was developed by Dunning in 1973, 1980 and 1988. It integrates three theories of FDI: Ownership, Location, and Internalization advantages. The theory postulates that firms only embrace FDI when in possession of specific Ownership advantages (O) required to produce products or services in particular foreign Locations (L), and it has been determined that there is no other profitable way of following through the production other than Internalization (I). In this case, ownership advantages refer to the exclusive possession of valuable and unique assets necessary for the production process. The asset gives the foreign company a competitive advantage over other competitors.

Since venturing into foreign markets has various barriers, such as language barriers and increased operational costs for multinational companies (MNCs), the MNCs need to possess specific 'elements' that give them an edge over their competitors to make a profit. Some of the elements include but are not limited to technological know-how, trademarks, and greater access to financial capital. Ownership of the specific elements enables the MNCs to either make significantly higher profit margins or to substantially lower the MC than competitors in the foreign market (Dunning, 1973, 1980, 1988).

After achieving the ownership advantage, foreign firms need to consider the location advantages before embracing FDI. Locational advantages are geographical factors in the potential host countries that give production in those countries a competitive advantage over the MNCs' home countries. The geographical factors are usually immobile and can be either natural or artificial. Their immobility makes it impossible for them to be fully exploited unless a foreign firm

partners with the host country. They include factors such as favorable government policies, raw materials, cultural diversity, cheap labor, and technological advancements, amongst others (Rahman et al., 2020).

Under Internalization advantage, the MNCs assess whether it is more profitable to produce their products in-house or to outsource the production process to a local company. If outsourcing is more profitable, firms will not opt for FDI. They will either enter into partnerships with local companies in the foreign markets or purchase existing companies in the market. However, if in-house operation is more profitable, then foreign firms will internationalize (Hendriks, 2020).

Although Dunning empirically tested the Eclectic Paradigm Theory, it has some limitations, making it inefficient for this study. Critics have pointed out that the theory is unable to account for the ensuing increases in FDI and that it is operationally impractical since it incorporates way too many variables (Urfa et al., 2021).

2.2.2. Neoclassical Theory

Neoclassical theory (1963) assumes that firms utilize the Cobb-Douglas production technology to maximize their value/profit. According to the theory, investment is subject to capital stock change over time, i.e., distributed lag expression. Capital stock is contingent upon the output price, output level, tax rate, real interest rate, and user cost of capital (Ngoma et al., 2019). The output price is derived from the cost of investment goods and wages (Ndolo, 2017). As such, profit is maximized under the condition that profit = Sales – Wages – the cost of investment goods. This can be expressed as:

$$\pi = P_t Y_t - P_t^I I_t - N_t W_t \dots\dots\dots (2.1)$$

Where:

π – Profit

P_t – Price of output

Y_t – Output

P_t^I – Price of investment goods

I_t – Investment goods

N_t – Labour force

W_t – Wage rate

t – Time period (the flow of profits is discounted over an indefinite period of time)

The function below gives the value of all ensuing profit flows

$$PV_0 = \sum_0^{\infty} \frac{1}{(1+r)^t} (P_t Y_t - P_t^I I_t - N_t W_t) \dots\dots\dots (2.2)$$

The neoclassical model identifies other vital variables, such as output level, tax, and interest rates, which are vital in determining investment decisions (Celik, 2020). However, the theory is marred with several limitations, making it inefficient for this study. The theory assumes that there is no uncertainty, such that firms maximize their current value and future profit with clear knowledge of all the values that will be obtained in the future (Girardi, 2021). These assumptions are not valid in a natural business environment since investors occasionally delay making investment decisions due to uncertainty and lack of foresight of how the economic conditions will turn out (Celik, 2020).

2.2.3. Tobin's q Theory

Tobin's q was put forward by Brainard et al. in 1968 and Tobin in 1969 and 1978. The theory states that the Q ratio determines the investment; if the ratio is more significant than one, firms will invest; if it is less than one, there will be no investment (Celik, 2020). In determining the inducement to invest, the theory considers the present and future profitability of the firm's capital assets (Celik, 2020). It operates on the rationale that there is no point in making new investments if the cost of replacing the existing investment is higher than that of making the new investments (Celik, 2020). The theory helps predict investment behavior since it evaluates the value of a firm and indicates whether it is under-valued or over-valued based on its valuation to its replacement cost. Under-valued firms have a q ratio of less than one, while over-valued firms have a ratio greater than 1 (Celik, 2020).

However, despite its usefulness in explaining investment, the theory has some glaring weaknesses, making it inefficient for this study. The exact cost required in the computation of the q ratio is hard to determine due to the existence of different tax policies and depreciation methods. Also, the Q ratio is correlated to many variables, resulting in the problem of multicollinearity when the model is extended in empirical research (Celik, 2020).

2.2.4. Flexible Accelerator Theory

Flexible accelerator theory was first developed by Goodwin (1948) and then later modified by Chenery (1952), Koyck (1954), Lucas (1967), and Gould (1968). The theory is a modification of the simple accelerator model, which postulated that change in investment is directly proportional to changes in national output and income (Celik, 2020). The simple version of the theory had a fatal flaw; the model assumed that capital stock adjusted instantaneously to changes in output. The flexible Accelerator solves the problem by introducing the element of time lags in the relationship between investment and changes in output. According to the flexible Accelerator, a firm's investment stock is influenced by the expectation of future output. The model further acknowledges that the firms' expected level of investment stock fluctuates over the years. The lagging of geometric distribution characterizes the time element of the investment process (Ndolo, 2017). The lagging shows the difference between deviations in demand and new asset accumulations and carters for delays between investment decisions and expenditures (Celik, 2020).

According to the theory, firms' expectation of future output is pegged on the past output of the specific firms, the industries in which the firms are located, or both (Ndolo, 2017). In light of this, firms will consider their past output while

investing capital in domestic and foreign markets (DPI and FDI). However, since firms are still determining future demand and the additional costs that arise from immediate payments, the lagged capital adjustment process is essential in explaining the relationship between output and capital stock (Ndolo, 2017). The flexible accelerator model explaining the relationship is as follows:

$$KS = S(Y, UC, PO) \dots\dots\dots (2.3)$$

Where:

KS - Capital stock at equilibrium

Y - Level of Output

UC - User Cost

PO - Output Price

The model assumes that the stock of capital at any time depends on previous output levels with a geometrically declining weight level (Joyce, 1954). The investment lag is described as follows:

$$Q_t = g(O_t, O_{t-1}, O_{t-2}, O_{t-3}, \dots, O_{t-n}) \dots\dots\dots (2.4)$$

Where Q_t is the stock of capital stock at equilibrium at time t ?

According to the theory, capital stock is expanded until the user cost becomes equal to the marginal profit. This implies that in terms of DPI and FDI, firms will keep expanding their capital stock until the investment costs become equal to the marginal profits (Celik, 2020). However, since investment in this model is independent of capital prices, critics argue that the model needs a solid theoretical foundation. While this might be true, the model's empirical application is widely supported. Studies reveal that the flexible accelerator model is one of the most used models in applied work compared to all other investment models (Twine et al., 2015). In addition to its popularity in the empirical application, the model also acknowledges that expansions in infrastructure significantly influence investment (Celik, 2020). The strengths of the flexible accelerator model make it the ideal theory for examining the effect of infrastructure development on DPI and FDI in Kenya.

2.3. Empirical Literature

This section critiques the different dissertations conducted on the effect of infrastructure development on FDI and DPI in Kenya.

Shahbaz et al. (2021) analyzed various factors that determine the FDI growth rate in France: the role of financial development, education, transport, and energy. The research employed the SOR unit root test to examine variables' unit root properties and the bootstrapping ARDL cointegration test to test for cointegration between variables. Annual time series data from 1965-2017 was used. A significant causal relationship between transport infrastructure and energy and FDI was evident in the study. A positive relationship was evident between transport infrastructures, while that between energy and FDI was bidirectional.

Mehmood et al. (2021) analyzed infrastructure development and FDI in China. The study examined the effect of infrastructure development on FDI distribution in China using ARDL and VECM on a 30-indicator composite index of infrastructure index constructed from time series data from 1988 to 2017. Indicators used in constructing the composite index of infrastructure were hinged on energy, transport, Internet and communications Technology (ICT), and financial infrastructure. The study results showed a very significant effect of infrastructure development on sectoral FDI in the long run. Infrastructure positively impacted sectoral FDI in China.

Nguea (2020) explored the impact of infrastructure development on FDI in Cameroon. The aim of the study was to probe into how energy, transport and communication infrastructure development affect FDI inflow in Cameroon. The research utilized the ARDL approach to cointegration and a VECM using annual time series data from 1984-2014. The study found a significant relationship between communication and energy infrastructure on FDI inflow. Communication infrastructure positively impacted FDI, while the effect of energy infrastructure was negative. There was no statistical relationship between transport infrastructure and FDI inflow in Cameroon.

Shenai and Jaiblai (2019) analyzed factors determining FDI inflow in SSA economies using annual time series data from 1990-2017. The research was based on ten SSA economies: Liberia, Mali, Mauritania, Senegal, Nigeria, Sierra Leone, Ghana, Ivory Coast, Cameroon, and Niger. The dissertation utilized the Unit root test of Stationarity and the ARDL approach to cointegration on cross-sectional data covering 1990-2017. The research uncovered a significant and direct association between infrastructure and FDI. The dissertation concluded that countries with better infrastructure attracted higher FDI inflows.

Aladejare (2022) conducted a study on human health, infrastructure development, and FDI inflows to various African regions. The study investigated the impact of human health and infrastructure development on FDI inflows in Africa's three largest economic regions: COMESA, SADC, and ECOWAS. The dissertation utilized the Dynamic Ordinary Least Squares (DOLS) model to analyze panel data drawn from 40 countries from 1980 to 2017. The research uncovered a significant and direct relationship between infrastructure development and FDI.

Kingori (2022) analyzed the impact of infrastructure development on FDI behavior in Kenya. The study tests for the unit root test and determines the cointegration of the variables in the study. Granger causality test verified the study's null hypotheses. The models were employed on an infrastructure composite index constructed from data from 1970 - 2019. The infrastructure composite index was based on transport, ICT, energy, and water infrastructure. The study uncovered a significant bi-directional relationship between infrastructure development and FDI in Kenya. Transport and water infrastructure positively influence FDI inflow, while ICT infrastructure negatively impacts FDI in the short run.

Ahmed (2021) studied the determinants of FDI inflow in Kenya. The variables under research were trade openness, interest rate, GDP, inflation rate, exchange rate, and infrastructure growth. The dissertation utilized the ARDL Model with a Bound Test for Cointegration on multivariate time series data for 1970-2020. The survey revealed a significant indirect relationship between infrastructure and FDI inflow in Kenya.

Wekesa et al. (2016) studied the effect of infrastructure development on FDI in Kenya. The study strived to investigate the impact of communication, water and waste, transport, and energy infrastructure on FDI inflows in Kenya. A multiple regression model was employed on time series data for 1970 – 2013. The research uncovered a significant and positive relationship between all the infrastructure variables and FDI.

Nyaosi (2011) explored the effect of infrastructure on FDI in Kenya. OLS and ECM models were used to test how the variables are related. The model was employed on a composite index of infrastructure constructed using the principal component analysis (PCA) methodology. The composite index of infrastructure was constructed based on energy, transport, and communication infrastructure using data from 1980 – 2008. The dissertation unveiled a significant and direct relationship between infrastructure and FDI.

Abbas et al. (2022) carried out an empirical investigation of private sector investment sector-wise for a small open economy. The dissertation utilized the ARDL model on data from Pakistan from 1964 to 2015. The research uncovered a significant and positive relationship between infrastructure development and DPI.

Ababio (2019) explored the determinants of DPI, the role of FDI, and the growth of economic development in frontier markets. The research utilized dynamic panel generalized moments (System-GMM) methods on time series data from 20 countries for 2005 – 2014. The 20 countries were frontier markets selected from various geographical regions across the globe, including Latin America, Africa, and the Mediterranean area of Europe. The dissertation unveiled a significant and positive relationship between infrastructure development and DPI.

Agyei (2019) conducted a study to assess the causal relationship between public investment and private investment in the SSA. PVAR on panel data from 48 African countries from 1990 to 2009 was employed for the study. The dissertation unveiled a significant and positive relationship between both public and private infrastructure and domestic private investment.

Marbuah and Frimpong (2010) explored the factors determining private sector investment in Ghana. The research embraced the unit root tests for stationarity and ECM within an ARDL model on time series data for 1970 – 2002. The dissertation's results revealed a significant positive relationship between DPI and public investment in Ghana. The dissertation defined public investment as an investment in infrastructure, particularly transport, communication, and irrigation projects.

Lelei (2020) probed into the effect of government infrastructural spending on manufacturing performance in Kenya. The dissertation emphasized the effect of ICT, Energy, and Transport infrastructure on DPI in Kenya. The research utilized time series data from 1990 to 2017. Using the OLS method, the multiple linear regression was estimated, and the results showed that energy, ICT, and transport are statistically significant determinants of DPI in Kenya.

2.4. Summary of the Literature and Research gap

The four theoretical literature theories reviewed in this study are the flexible accelerator theory on investment, which is the central theory of the study, the Eclectic Paradigm, Tobin's q and the neoclassical theory. Empirical studies on the effect of infrastructure development on FDI and DPI have been done in Kenya, regionally, and internationally. While time series data was the primary type of data used for the studies, ARDL was the primary model used in the empirical studies. Although studies have been done on the effect of infrastructure development on FDI and DPI, no study has analyzed whether the growth in infrastructure development is the reason for the structural change in FDI inflow and DPI development in Kenya. FDI and DPI in Kenya had a more or less uniform in trend from 1970 to 2006, to a significantly steeper upward trend from 2007 to 2021. This means that there is an observed structural change in both FDI and DPI. The study used a logistic regression model to explain the shift in the mean values from the low mean observed in 1970-2006 to a higher mean observed in 2007-2021, making this study different from any other study carried out on the subject.

3. Methodology

3.1. Introduction

This section presents the research methodology the study adopted to achieve its objectives. It explains the research design, theoretical framework, empirical model, definition of variables and their measurement, data collection procedures, and data analysis for the study well.

3.2. Research Design

The study used a quantitative research design to analyze the effect of infrastructure development on DPI and FDI in Kenya. A quantitative research design was the most appropriate for the study since it shows the causal relationship in the study. The quantitative data on infrastructure variables, DPI, FDI, and various control variables were collected from KNBS and the World Bank for 51 years from 1970 to 2021.

3.3. Theoretical Framework

The study used the Flexible Accelerator model to express the relationships in the study. The model shows that a firm's output level depends on both capital input and the investment climate. According to the model, the relationship

between investment and output is based mainly on the climatic condition of the investment in any given country. The appealing element for firms to invest domestically or in foreign countries is the net return on capital invested. The model applies lags in expressing the relationship between capital stock and net operationalization output.

$$KE = K(O, UC, PO) \dots\dots\dots (3.1)$$

Where:

KE – Stock of capital at equilibrium

O – Output

UC – User Cost

PO – Price of output

The theory assumes that the decision of the firm towards the quantity of capital stock to invest is determined by past output levels that are declining geometrically.

$$K_t = v(O_t, O_{t-2}, O_{t-3}, \dots, O_{t-n}) \dots\dots\dots (3.2)$$

Where: K_t is the stock of capital at equilibrium at time t.

K_t is expanded until user cost equals marginal profit. The mathematical demonstration of the model makes it non-generalizable. The model expresses O_t as a function of O_{t-1} and other indices, assuming that the present output is being determined by the previous outputs and other variables. Therefore, investment results from the changes in the capital stock and is expressed as:

$$I_t = K_{t+1} + K_t + \alpha K_t \dots\dots\dots (3.3)$$

Where:

I_t - is a gross investment at time t

K_t - is gross capital stock at time t

K_{t+1} - Capital stock at time t+1

αK_{t+1} - Depreciation of capital at period t, also represented as I_t^r

This means that:

$$I_t = I_t^n + I_t^r \dots\dots\dots (3.4)$$

Where:

I_t^n - is net investment

The stock of capital at equilibrium, KE, is inversely related to the actual capital cost. This is derived from the Cobb Douglas function expressed as:

$$Y = AK^\beta L^{1-\beta} \dots\dots\dots (3.5)$$

The expansion of the theory leads to the marginal cost being equal to the marginal product. The capital marginal product is therefore expressed as:

$$MPK = \frac{c}{p} \dots\dots\dots (3.6)$$

There is no evidence of development in the user cost of capital. Hence, the net investment is expressed as:

$$I_t^n = \Delta KE \dots\dots\dots (3.7)$$

The basic accelerator standard is that investment has a relationship with the output. The net total investment is, therefore, stated as:

$$I_t^n = K_t - K_{t-1} = \delta(O_t - O_{t-1}) \dots\dots\dots (3.8)$$

The net investment entails both DPI and FDI and is expressed as:

$$I_t^n = I_f^n + I_d^n \dots\dots\dots (3.9)$$

Where:

I_f^n - is a foreign direct investment

I_d^n - is a domestic private investment

The magnitude of FDI (I_f^n) inflow and the growth in domestic private investment (I_d^n) in a country is determined by common factors, mainly in the host country.

$$I_f^n = f(\psi) \dots\dots\dots (3.10)$$

$$I_d^n = f(\psi) \dots\dots\dots (3.11)$$

Where: ψ represents all factors that influence investment development in the country. The main components ψ include: infrastructure development, GDP, inflation rate and exchange rate.

3.4. Model Specification

From equations (3.10) and (3.11), FDI and DPI are a function of the variables denoted as ψ , representing all variables that influence investment in a country. These variables include infrastructure development (IFD), GDP, Inflation rate (INR), and Exchange rate (ER). The empirical effect of infrastructure development on FDI and DPI has been widely discussed in the literature. With infrastructure development contributing directly to any nation's investment and particularly economic growth (Rehman et al., 2011), the study expects a positive and significant effect of transport, ICT and energy infrastructure on both FDI and DPI in Kenya.

Growth in Kenyan economic size (GDP) is a prerequisite for the growth of FDI and DPI in the country. A large economy hypothetically increases the feasibility of investments since it offers economies of scale and the possibility that the goods and services will sell in the host economy market-seeking investment scenarios (Njuguna et al., 2022). The study expects GDP to have a positive effect on DPI and FDI in Kenya. While exchange rate appreciation dampens investment by increasing the importation cost of intermediate inputs, the appreciation increases the demands in both export and

domestic markets, reducing the growth of both DPI and FDI in an economy. The study expects a negative effect of the exchange rate on both DPI and FDI. A relatively low and regulated inflation rate reflects a relatively stable macroeconomic environment, which is necessary for the growth of investment. The study, therefore, expects a negative association between the inflation rate and the growth of FDI and DPI in Kenya.

Equations (3.10) and (3.11) are expressed as:

$$I_f^n = IFD + CVs \dots\dots\dots (3.12)$$

$$I_d^n = IFD + CVs \dots\dots\dots (3.13)$$

Where:

IFD – is infrastructure development

CVs– are control variables.

To fill the study gap on the change in the slope of FDI and DPI in the country, the study used logistic regression. With reference to Mbugua (2014), the dependent variables were expressed as binary, where it took the value of 0 for the low mean observed between 1970 and 2006 and took the value of 1 for the higher mean observed between 2007 and 2021.

Letting $p = P(Y=1)$, $(1-p) = P(Y=0)$, the logistic regression model is expressed as:

$$\ln\left(\frac{p}{1-p}\right) = \beta_0 + \sum_{j=1}^k \beta_j X_j \dots\dots\dots (3.14)$$

Where: β_0 is the intercept, and β_j is the coefficient of regression of the j^{th} predictor, $j = 1, 2, \dots, k$. Equation (3.14) can be equivalently expressed as

$$P = \frac{\exp(\beta_0 + \sum_{j=1}^k \beta_j X_j)}{1 + \exp(\beta_0 + \sum_{j=1}^k \beta_j X_j)} \dots\dots\dots (3.15)$$

To achieve the logistic regression goal, a model is created that includes all predictor variables that are necessary for predicting the response variable. Logistic regression, therefore, calculates the probability of success over the probability of failure. Odds ratio results are, therefore, in the form of:

$$\frac{p}{1-p} = \exp(\beta_0 + \sum_{j=1}^k \beta_j X_j) \dots\dots\dots (3.16)$$

The odds ratio, which is the descriptive statistic, plays a significant role in the logistic regression. The odds ratios describe the strength of the relationship between the two binary data sets. While each explanatory variable is tested for its statistical significance, the respective odds ratio (OR) for the respective explanatory variable is computed as follows:

$$(OR)_j = \exp(\hat{\beta}_j) \dots\dots\dots (3.17)$$

Where:

$\hat{\beta}_j$ is the parameter estimate for the regression coefficient β_j

Odds ratio (OR), therefore, estimated the changes in the odds of membership in the target group for a unit change in the predictor.

The maximum likelihood method was used to estimate the model parameters, while the validity of the model was done using the Wald χ^2 and the likelihood ratio test. The likelihood for any model is deduced as the joint probability of the observed outcome as a function of the respective regression model. The coefficients are estimated by maximizing their respective probabilities. The likelihood function for estimating the parameters is expressed as

$$\tilde{\beta} = (\beta_0, \beta_1, \beta_2, \beta_3, \dots, \beta_k) \dots\dots\dots (3.18)$$

$$L(\tilde{\beta}) = \prod_{i=1}^n \{p^{y_i} (1-p)^{1-y_i}\} \dots\dots\dots (3.19)$$

Equation (3.19) is therefore expressed as

$$L(\tilde{\beta}) = \prod_{i=1}^n \left(\frac{\exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})}{1 + \exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})} \right)^{y_i} \left(\frac{1}{1 + \exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})} \right)^{1-y_i} \dots\dots\dots (3.20)$$

Getting the log of the likelihood function facilitates the maximization process to estimate the coefficient. The log-likelihood function is therefore expressed as:

$$\text{Log } L(\tilde{\beta}) = \sum_{i=1}^n (\beta_0 + \sum_{j=1}^k \beta_j X_{ij}) y_i - \sum_{i=1}^n \log(1 + \exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})) \dots\dots\dots (3.21)$$

The log-likelihood equations for estimating $\tilde{\beta}$ are, therefore, expressed as:

$$\frac{\partial L(\tilde{\beta})}{\partial \beta_0} = \sum_{i=1}^n y_i - \sum_{i=1}^n \frac{\exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})}{1 + \exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})} = 0 \dots\dots\dots (3.22)$$

$$\frac{\partial L(\tilde{\beta})}{\partial \beta_j} = \sum_{i=1}^n y_i x_{ij} - \sum_{i=1}^n x_{ij} \frac{\exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})}{1 + \exp(\beta_0 + \sum_{j=1}^k \beta_j X_{ij})} = 0, \quad j = 1, 2, 3 \dots\dots\dots k \dots\dots\dots (3.23)$$

In order to determine the maximization process of the coefficients, the first and second derivatives of the log-likelihood functions are required. The prerequisite and sufficient condition to find the optimal values are obtained if the first-order condition equals zero while the second-order condition is less than zero. The derived log-likelihood equations (3.22) and (3.23) were used to model objective one and objective two independently since the two objectives were answered using two different models.

3.5. Definition and Measurement of Variable

The study factored in three components of infrastructure: ICT infrastructure, Transport infrastructure, and Energy infrastructure. The control variables were GDP growth rate, Exchange rate, and Inflation rate. The dependent variables are FDI and DPI. These variables are explained below.

Variable	Definition and Measurement	Source
Energy Infrastructure (EI)	Is there large-scale accessibility and reliability of energy supply and consumption in Kenya? Measured as annual electricity installed generation capacity in megawatts	Kenya National Bureau of Statistics
Transport Infrastructure (TI)	The framework that facilitates transportation in the country as well as across the borders of Kenya. Measured in terms of annual length in kilometers of paved roads in Kenya.	Kenya National Bureau of Statistics
Information Communication and Technology (ICT)	Represents the hard-wares, soft-wares and internet connectivity that are necessary for communication services in the country. Measured in terms of annual telephony connections that include mobile cellular and fixed telephone connections in Kenya.	Kenya National Bureau of Statistics
Exchange rate (ER)	Rate of exchange of domestic currency to foreign currency. Measured as annual KShs/USD	Central Bank of Kenya
Foreign Direct Investment (FDI)	It is where an investor creates a lasting interest in an enterprise in another country. It is represented as a binary variable whereby it takes the value of 0 for the low mean observed between the year 1970-2006 and takes the value of 1 for the higher mean observed between the years 2007-2021	World Bank
Domestic Private Investment (DPI)	Represents the amount of capital domestic investors invest in their own country. It is represented as a binary variable whereby it takes the value of 0 for the low mean observed between the year 1970-2006 and takes the value of 1 for the higher mean observed between the years 2007-2021	World Bank
Gross Domestic Product (GDP)	It is the measurement of economic growth. Measured in annual percentage	Central Bank of Kenya
Inflation rate (IR)	The general rise in the price level in the country. Measured as yearly percentage change of CPI.	Central Bank of Kenya

Table 1: Model Variables

3.6. Data Collection Procedure

Secondary time series data were collected from the KNBS database, the Central Bank of Kenya, and the World Bank data sites online. The annual time series data were collected from 1970 to 2021 from the respective sources shown in table 1.

3.7. Data Analysis

Figures 5 and 7 show evidence of structural change in FDI and DPI trends. The mean value of FDI inflow from 1970 to 2006 was 40 million US dollars, while from 2007 to 2021, the mean FDI inflow was 696.8 million US dollars. On the other hand, the mean trend of DPI was Ksh. 327.7 billion from 1970 to 2005, while from 2006 to 2021, the mean value was Ksh 1.38 trillion. To answer both objectives one and two, logistic regression was used where the dependent variables were expressed as binary. The binary dependent variables took the value of 0 for the low mean observed between the year 1970-2006 and took the value of 1 for the higher mean observed between the years 2007-2021. Hosmer-Lemeshow test was used to assess the goodness of fit of the model.

4. Data Analysis

4.1. Introduction

Empirical findings and descriptive results are reviewed and presented in this chapter. Descriptive results are expressed in Section 4.2, while the analysis of empirical findings is explained in Section 4.3. The results will be presented and discussed as per the objectives of the study.

4.2. Descriptive Results

Descriptive statistics provides a summary of the variables used in the study. Table 2 presents these annual summary statistics from the year 1970 to 2021.

Variables	No. of Obs	Minimum	Maximum	Mean	Std. Deviation	Skewness	Kurtosis
Inflation rate	52	1.55	45.98	11.4	7.97	2.03	6.14
Exchange rate	52	7	109.64	50.21	35.95	0.07	-1.58
GDP growth rate	52	-0.8	9.45	4.02	2.41	-0.08	-0.63
Energy Capacity (Megawatts)	52	153.21	2990	1069.2	766.69	1.13	0.46
Transport (Kilometers)	52	2936	22583	9053.6	4616.09	1.37	1.83
ICT (Telephony connection)	52	35.54	52925.44	9366.9	16129.39	1.59	1.12

Table 2: Descriptive Statistics
Source: Author's Compilation Using Study Data, 2024

The mean value of the annual electricity generation capacity in Kenya was 1,069.2 megawatts, with a deviation of 766.69 megawatts from the mean. Energy production capacity had a positive skewness, with the highest value of 2,990 megawatts recorded in 2021 and a minimum value of 153.21 megawatts in 1970. It is, therefore, evident that annual electricity generation capacity in megawatts has grown significantly following the implementation of economic transformation reforms and significant government investment in the energy sector.

The annual length of paved roads in Kenya averaged 9,053.6 kilometers, with a deviation from the mean of 4,616.09 kilometers. The year 2021 showed the maximum length of paved roads in Kenya at 22,583 kilometers, while as of 1970, Kenya had the lowest length of paved roads at 2,936 kilometers. The growth in transport infrastructure development in the country has been attributed to increased resource allocation to the department by the various medium-term expenditure frameworks (the Republic of Kenya, 2022).

The mean statistic for annual telephony connections was 9.4 million subscribers, with 2021 recording the highest number of users at about 52.9 million. By 1970, Kenya had the lowest telephony connection users at 35,000 subscribers. The deviation from the mean is at 16.1 million users, with a positive skewness. The entry of more internet service providers in the country by the late 1990s created competition for Fortinet, the first internet service provider in the country, and boosted the quality and supply of internet services in the country. Other variables in the study, such as exchange rate, inflation rate and GDP growth rate, were used as control variables in the study. All their standard deviations were lower than their respective means, showing a lower deviation from the mean of the respective variables.

4.3. Analysis of Empirical Findings

As described in chapter three of the study, logistic regression was applied to achieve the objectives of the study. The results are presented in Sections 4.3.1 and 4.3.2 below.

4.3.1. Effect of Infrastructure Development on Foreign Direct Investment in Kenya

The first objective was to analyse the effect of infrastructure development on foreign direct investment in Kenya. The study achieved this objective in two parts, as elaborated in logistics regression. Logistic regression requires the study to obtain the non-linear coefficients, as seen in table 3. Since the logistic regression coefficients are not directly interpreted, the marginal effects were calculated, as seen in table 4. The marginal effects show the change in the probability of attaining FDI given an improvement in infrastructure development and change in other control variables, as seen in table 4.

Variables	FDI Coef.	Std. Err.	z	P>z
Transport	0.7466	0.6496	1.15	0.25
ICT	2.1892	1.0266	2.13	0.033
Energy	2.1723	1.0991	1.98	0.048
GDP growth rate	-2.3018	1.6701	-1.38	0.168
Exchange rate	-2.6573	2.5113	-1.16	0.29
Inflation rate	1.5126	2.0825	0.73	0.468
_cons	-12.5662	4.4786	-2.81	0.005

Table 3: Estimated Logistic Regression: Effect of Infrastructure Development on FDI
Log Likelihood = -16.449164
Number of Obs = 52
LR Chi2 (6) = 36.39 (Prob > Chi2 = 0.000)
Pseudo R2 = 0.5252

Source: Author's Compilation Using Study Data, 2024

As seen in table 3, transport infrastructure, ICT infrastructure and energy infrastructure have a positive coefficient of 0.7466, 2.1892 and 2.1723, respectively. While the GDP growth rate and Exchange rate have negative coefficients of -2.3018 and -2.6573, respectively, the Inflation rate has a positive coefficient of 1.5126. The coefficients of both ICT and Energy infrastructure are statistically significant since they have P-values of 0.033 and 0.048, respectively,

which are all less than 0.05 at a 5 percent level of significance. On the other hand, the coefficients of transport infrastructure, GDP growth rate, exchange rate and inflation rate are all statistically insignificant since they have P-Values of 0.25, 0.168, 0.29 and 0.468, respectively, which are all greater than 0.05 at a 5 percent level of significance.

Pseudo R squared, which shows the model's goodness of fit, is at 0.5252. Therefore, 52.52 percent of the variables in the model are explained by FDI and the control variables. The likelihood ratio statistic of 36.36 is statistically significant since it has a P-value of 0.000, which is lower than 0.05 at the 5 percent level of significance. Therefore, the coefficients are jointly significant.

Variable	dy/dx	Std.Err.	z	P>z
Transport	0.1604	0.145	1.11	0.269
ICT	0.4703	0.2176	2.16	0.031
Energy	0.4667	0.2324	2.01	0.045
GDP growth rate	-0.4945	0.3447	-1.44	0.151
Exchange rate	-0.5707	0.5391	-1.04	0.29
Inflation rate	0.325	0.4352	0.75	0.455

Table 4: Marginal Effect of Infrastructure Development on FDI

Source: Author's Compilation Using Study Data, 2024

From the result in table 4 above, the coefficient of ICT is statistically significant at a 5 percent level of significance since it has a P-value of 0.031, which is less than 0.05. ICT has a positive marginal effect on FDI. Therefore, increasing the telephony connection by one unit will increase the probability of obtaining higher FDI inflow in Kenya by 0.47. The positive and significant effect of ICT in attracting FDI is a significant indication that ICT is a key channel through which the economy can attract investors in the country. This can be attributed to the need for digitization of business operations that highly depend on the level of ICT development in the host country. The study findings are in line with Shahbaz et al. (2021), Mehmood et al. (2021), Ngueta (2020), Aladejare (2022), Wekesa et al. (2016), Shenai and Jaiblai (2019) and Nyaosi (2011). However, the study contradicts the findings of Kingori (2022), who found a negative effect of ICT infrastructure on FDI.

Energy infrastructure has a positive and significant coefficient at a 5 percent level of significance since it has a P-value of 0.045, which is less than 0.05. The positive coefficient means that an increase in the energy generation capacity in megawatts increases the probability of obtaining higher FDI inflow in Kenya by 0.47. The expansion of energy supply, therefore, has a ripple effect on making Kenya a destination for foreign investors. While the country relies mainly on hydroelectric power as the main supplier of energy, subsidies on solar installations should be encouraged in the country, particularly for foreign investors who are new to processing and manufacturing.

The study finding is consistent with studies by Mehmood et al. (2021), Aladejare (2022), Shahbaz et al. (2021), Wekesa et al. (2016) and Nyaosi (2011). However, the study contradicts the findings of Ngueta (2020), who found a negative effect of energy infrastructure on FDI, while Ahmed (2021) found an indirect relationship between energy infrastructure and FDI inflow in Kenya.

From the results, the coefficient of transport infrastructure is positive but statistically insignificant at a 5 percent level of significance since it has a P-value of 0.269, which is greater than 0.05. While quality transport infrastructure in Kenya will have a positive influence on the country's FDI inflow, the study has found that transport infrastructure will insignificantly influence the country's FDI inflow. The finding supports studies by Nyaosi (2011) and Ngueta (2020), while it contradicts the studies of Shenai and Jaiblai (2019), Aladejare (2022) and Wekesa et al. (2016), which found a positive and significant effect of transport infrastructure on FDI. All the control variables in the study, such as inflation rate, GDP growth rate, and exchange rate, were statistically insignificant at a 5 percent level of significance, meaning they do not influence the inflow of FDI in Kenya.

4.3.2. Effect of Infrastructure Development on Domestic Private Investment in Kenya

The second objective was to analyze the effect of infrastructure development on domestic private investment in Kenya. Using logistic regression, the objective was achieved by getting the non-linear coefficients, as seen in table 5, and then the marginal effects, as seen in table 6, since the logistic regression coefficients are not directly interpreted. The marginal effects showed a change in the probability of attaining DPI, given an improvement in infrastructure development and a change in other control variables.

Variables	DPI Coef.	Std. Err.	z	P>z
Transport	1.9939	0.8749	2.28	0.023
ICT	2.2935	0.9362	2.45	0.014
Energy	0.1777	0.8499	0.21	0.834
GDP growth rate	-2.8263	2.0326	-1.39	0.164
Exchange rate	-1.8938	2.1161	-0.89	0.371
Inflation rate	0.9379	1.9543	0.48	0.631
_cons	-13.22801	4.6288	-2.86	0.004
Log likelihood = -13.024448 Number of obs = 52 LR chi2(6) = 43.24 (Prob > chi2 = 0.000) Prob > chi2 = 0.000 Pseudo R2 = 0.6241				

Table 5: Estimated Logistic Regression: Effect of Infrastructure Development on DPI
Source: Author's Compilation Using Study Data, 2024

As seen in table 5, transport infrastructure, ICT infrastructure and energy infrastructure have a positive coefficient of 1.9939, 2.2935 and 0.1777, respectively. While the GDP growth rate and Exchange rate have negative coefficients of -2.8263 and -1.8938, respectively, the Inflation rate has a positive coefficient of 0.9379. The coefficients of both ICT and transport infrastructure are statistically significant since they have P-values of 0.014 and 0.023, respectively, which are all less than 0.05 at a 5 percent level of significance. On the other hand, the coefficients of energy infrastructure, GDP growth rate, exchange rate and inflation rate are all statistically insignificant since they have P-values of 0.834, 0.164, 0.371 and 0.631, respectively, which are all greater than 0.05 at a 5 per cent level of significance.

Pseudo R squared, which shows the model's goodness of fit, is 0.6241. Therefore, DPI and the control variables explain 62.41 percent of the variables in the model. The likelihood ratio statistic of 43.24 is statistically significant since it has a P-value of 0.000, which is lower than 0.05 at the 5 percent level of significance. Therefore, the coefficients are jointly significant.

Variable	dy/dx	Std.Err.	z	P>z
transport	0.43445	0.19618	2.21	0.027
ICT	0.49973	0.22274	2.24	0.025
Energy	0.03872	0.18722	0.21	0.836
GDP growth rate	-0.6158	0.43404	-1.42	0.156
Exchange rate	-0.4126	0.46747	-0.88	0.377
Inflation rate	0.20435	0.42516	0.48	0.631

Table 6: Marginal Effect of Infrastructure Development on DPI
Source: Author's Compilation Using Study Data, 2024

As shown in table 6 above, the coefficient of ICT infrastructure is statistically significant at a 5 percent level of significance since it has a P-value of 0.025, which is less than 0.05. ICT has a positive marginal effect on DPI. Therefore, an increase in telephony connection by a unit will increase the probability of obtaining higher DPI inflow in Kenya by 0.4997. The positive and significant effect of ICT in boosting DPI development is a significant indication that ICT is a significant prerequisite for investment in Kenya. Just as in the case of FDI, domestic private investors' need for ICT can be attributed to the digitization of business operations, which highly depends on the level of ICT development in the country. The study supports studies by Abbas et al. (2022), Ababio (2019), Agyei (2019) and Lelei (2020).

The coefficient of transport infrastructure is positive and statistically significant at a 5 percent level of significance since it has a P-value of 0.027, which is less than 0.05. This implies that a kilometer increase in the length of paved roads in Kenya will increase the probability of higher DPI by 0.43. The findings support the studies by Dumon (2014), Rehman et al. (2011), Abbas et al. (2022), Ababio (2019), and Agyei (2019). However, the study goes against studies by Abbas et al. (2022), who found a positive but insignificant effect of transport infrastructure development of DPI in Kenya.

The coefficient of energy infrastructure is positive but is statistically insignificant at a 5 percent level of significance since it has a P-value of 0.836, which is greater than 0.05. This implies that energy infrastructure is not an important determinant of DPI development in Kenya. This may be due to the fact that the cost of energy, a key determinant, was not considered in the determination of the energy infrastructure index. This result differs significantly from the Castrol et al. (2007) and Kazembe and Namizinga (2007). Both establish a positive and significant causal relationship between the two variables. However, the study supports Wekesa et al. (2016), who found a positive but insignificant effect of energy infrastructure on DPI in Kenya at a 5 percent level of significance. All the control variables in the study, such as inflation rate, GDP growth rate, and exchange rate, were statistically insignificant at a 5 percent level of significance, meaning they did not influence the inflow of DPI in Kenya.

5. Summary, Conclusions and Recommendation

5.1. Introduction

Summary of the study, conclusion, and recommendation on policies are explained in this chapter. Additionally, this chapter sheds light on contribution to knowledge and potential research areas.

5.2. Summary of the Study

The availability of modernized interconnectivity of infrastructure is a crucial strength for attracting and maintaining most contemporary companies/industries. Infrastructure entails communications, ICT, roadways, water and sanitation, transportation, highways, and ports (Rehman et al., 2011). With five international airports, competent road transport and quality railway connections, a modern seaport at Mombasa, a liberalized energy sector, as well as digital telecommunication, Kenya continues to develop the infrastructure sector to lead in the East and Central Africa region (Kenya Investment Authority, 2022).

Since 2000, the budgetary allocation in the infrastructure sector has been increasing on a yearly basis. Resource allocation in the sector rose from KES 88.6 billion during the financial year 2008/2009 to KES 161.9 billion during the financial year 2011/2012, then to KES 200.3 billion in 2014/2015, then KES 368.5 billion during the financial year 2022/23 as evidenced from the reports from Medium Term Expenditure Frameworks Sector (Republic of Kenya 2007b, 2010, 2013, 2022). Empirical studies have shown that reliable infrastructure lowers the operational cost of the business and enhances the investment climate, hence attracting both FDI and DPI in Kenya (Asiedu, 2002; Seetanah, 2009; Rehman et al., 2011; Wekesa et al., 2017; Jaiblai & Shenai, 2019).

However, no study has analyzed whether the growth in infrastructure development is the reason for the structural change in FDI inflow and DPI development in Kenya. Both FDI and DPI in Kenya had a more or less uniform trend from 1970 to 2006, to a significantly steeper upward trend from 2007 to 2021. This means that there was an observed structural change in both FDI and DPI. The first objective of the study was to analyze the effect of infrastructure development on FDI, while the second objective was to analyze the effect of infrastructure development on DPI in Kenya. The study used a logistic regression model to explain the shift in the mean values from the low mean observed in 1970-2006 to a higher mean observed in 2007-2021.

From the results of the study, ICT infrastructure had a positive and significant effect on both FDI and DPI at a 5 percent level of significance. Energy infrastructure had a positive and significant effect on FDI but for DPI, it had a positive and insignificant effect. Transport infrastructure, on the other hand, had a positive and significant effect on DPI, but it had a positive and insignificant effect on FDI inflow in Kenya. GDP growth rate, inflation rate and exchange rate were used as the control variables in the study, and they were statistically insignificant for both FDI and DPI at a 5 percent level of significance.

Based on these findings, the government should prioritize ICT development since it has a ripple effect on the FDI inflow and DPI development. Investing in cyber security measures and cloud networking will give investors confidence in the security of their data, hence the urge to invest. Foreign investors prioritize energy generation capacity in the host country. Therefore, the government should prioritize expanding the energy supply to attract more investors. Domestic investors, on the other hand, rely on transport infrastructure. Therefore, the government should see how to reduce road congestion, port clearance bureaucracies as well as freight charges to boost investment.

5.3. Conclusion

The study, therefore, concludes that all infrastructure components are prerequisites for investment in the country. While foreign direct investment relies on ICT and Transport infrastructure, Domestic private investment relies on ICT and Energy infrastructure. Therefore, the Kenya Investment Authority must prioritize the development of the entire infrastructure framework to boost both FDI inflow and DPI development in the country.

5.4. Policy Recommendations

Foreign direct investment and domestic private investment play crucial roles in the growth and development of developing countries. The following policy recommendations arose from the study's findings to boost both FDI and DPI development in Kenya.

The public-private partnership law of 2013 should be enacted with utmost urgency in order to attract more foreign investment, particularly in the infrastructure sector. This has a ripple effect on domestic private investment and the entire economic development of Kenya. Privatization of various sectors such as energy, ICT, water and sanitation will boost infrastructural development in the country, boosting both FDI and DPI. The company's act on business registration services promulgated in 2015 should be well actualized in the country to reduce the bureaucracies involved in the company's registrations. A conducive infrastructural environment for investment should be provided in the country to boost and encourage upcoming investments in the country.

5.5. Areas for Further Research

The effect of infrastructure development on foreign direct investment and domestic private investment in Kenya has been analyzed in the study using a probabilistic approach. Carrying out the study with a non-probabilistic approach will add significantly to the body of knowledge of FDI and DPI. The magnitude of fiscal and monetary policies on FDI and DPI will add significantly to the body of knowledge of FDI and DPI. Further research should also be carried out that covers

the regional and continental aspects to investigate whether the same factors influencing FDI and DPI growth in Kenya are also felt across the region.

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